

Change, Creativity & Automation

Mario P. Vitale Deputy CEO, Global Corporate CEO, GCiNA Zurich Financial Services

Overview



- Change in world focus
- Adapting to change
- Facing a shifting landscape
- Creativity and Innovation
- Globalization of risk
- e-Business evolution
- Improving market share
- Operational excellence

Change in world focus





- World of global competition
- Fundamental change exists
- Innovation
- Globalization

Adapting to change

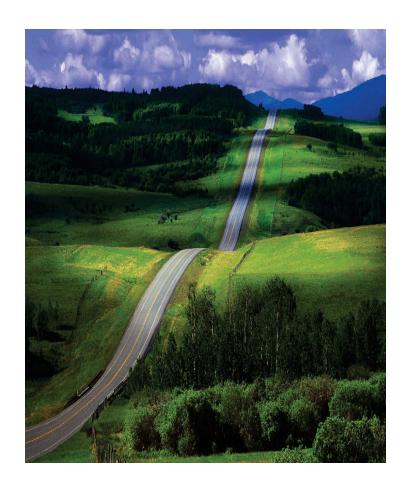




- Changing world of our customers
- Complex marketplace
- Understanding risk across global businesses
- Cutting edge innovation

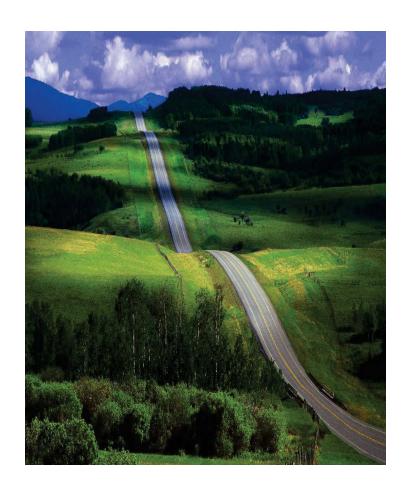
Facing a shifting landscape

- Driving Profitable Growth
 - Distribution networks
 - Strategic M&A approach



Facing a shifting landscape (cont'd)

- Customer centricity
- Talent Strategies
- Global capabilities



Creativity and Innovation





- Trends in the P&C business
- Emerging applications
- Emerging technologies
- Changing techniques

Globalization of risk



- Economic risk
- Geopolitical risk
- Environmental risk
- Society risk
- Technology risk



e-Business Evolution

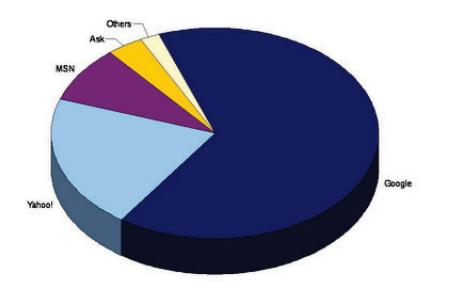


- Automation
- Role and purpose
- Short-term benefits
- Long-term benefits



Improving market share





- Innovation
- Profitable Growth
- Cycle Management

Operational excellence



- Enterprise cost reduction
- Increase return on IT spend
- Off-shoring
- Taking a holistic approach



